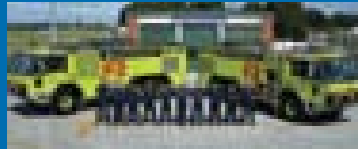


## Stryker 6 Arrivals



October saw the arrival of two Stryker6AirportFireRescue appliances at HIA. More capable than the previous appliances, the two Strykers will bring the airports fleet number to three plus an Incident Control Vehicle, which will greatly enhance the airport's emergency capability.

HIA Operations Manager, Simon Hollinger, says the new Stryker 6s are a fantastic asset for the airport and their arrival illustrates the high level of importance the team at HIA place on all aspects of operational safety and compliance.

Similar to the models currently in service with Auckland and Wellington airports along with several airports within the Pacific Islands, the appliances are in excellent condition and will provide valuable operational and strategic resources for the airport well into the next decade.

The ex-Christchurch Airport Strykers have increased firefighting capabilities from those of the old appliances,

and together they have a combined capability to meet Aerodrome Rescue Fire Fighting Category 7 (B767-200 sized aircraft).

The new vehicles will also ensure that HIA rescue fire fighting capability meet new forthcoming international airport rescue fire fighting category standards as well as positioning the airport to meet any future requirements should aircraft currently using the airport increase in size.

Over the past 5 weeks Airport Deputy Chief Fire Officer Ian Corlett has provided operator training for all Airport Rescue Firefighters on the Stryker 6. With operator training and competency assessments complete Airport Chief Fire Officer Stu Wakeman says the Strykers have been fully operational since early November.

### Stryker 6 Statistics

- 1350 litres of Aquarius Film Forming Foam (AFFF)
- 9,100 litre water tank
- 225kg dry chemical unit
- Powered by a Detroit 8V 92T 540 HP drive engine and a Detroit 6V 92TA 360HP pump engine.
- The roof monitor operates at 4700L/minute and has a throw of 80 meters.

## New Director



HIA is pleased to welcome Gay Shirley as its newest board member.

Mrs Shirley, who has her own chartered accounting practice, has spent 13 years as a senior consultant at accountancy firm Beattie Rickman on the business advisory team and is a trustee and board secretary to a private philanthropic trust, the D.V. Bryant Trust.

A member of the New Zealand Institute of Chartered Accountants, Mrs Shirley has been in private practice for the past seven years and is the first woman to be appointed to the board of Hamilton International Airport.

She replaces John Spencer, who is retiring after serving two terms on the board.

## HIA Team Achievements

### Win for Paper Plus in Lotto Promotion

Congratulations to the team at HIA's Paper Plus for their second place win in Lotto's retail outlet "Game On" competition.

Sales soared for the Father's Day draw thanks to the Paper Plus team's 'Spin the Wheel' promotion where Lotto ticket buyers were given the chance to win a range of fabulous prizes donated by airport retailers.



### Gold for RFS Member

Outside of his role as Rescue Fire and Security Officer at HIA, Lance McMillan's passion for bodybuilding has recently earned him 2 gold medals and the titles of New Zealand Federation of Body Building (NZFBB) over 90kg Champion and the Police and Rescue Fire Services over 90kg. Congratulations Lance!

## Savings and Discounts with Duty Free Stores

Passengers flying across the Tasman can purchase all their duty free goods either before departing or on arrival, from the team at the Duty Free Stores housed on site at HIA.

Duty Free Stores carry an extensive range of alcohol, tobacco, perfumes, cosmetics, electronic goods and souvenirs at duty free and tax free prices. Open for every international flight arrival and departure, day or night, the Duty Free Store accepts both Australian and New Zealand currency.

Passengers wanting to pre-order their purchases before they travel can do so by emailing, phoning or visiting the Hamilton city store. For those wishing to pick-up their shopping orders on arrival back into Hamilton, they can easily arrange this with the Duty Free Store team at the departures store before they fly out.

### Store locations:

Hamilton International Airport  
Airport Road, RD 2, Hamilton  
Phone: +64 7 843 3246  
Free Phone: 0800 829 3733  
Email: tax-free@xtra.co.nz  
24 Garden Place, Hamilton  
Free Phone: 0800 829 3733

## BUY IN NZ AND SAVE!

Present this voucher for a **10% discount** on all alcohol and fragrance pre-orders.

Pre-order your duty free today at either the City or Airport stores to collect on your return to New Zealand and receive a 10% discount.

The quickest, easiest and best value arrival Duty Free!

\*Offer excludes cigarettes, tobacco, electronics and items already on special.



## Issue 04

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## A Strong Result

This last financial year at the airport has been a positive one, with a number of key projects such as the terminal redevelopment being finalised and growth in flight movements and domestic passenger numbers.

Our after-tax surplus of \$3.8 million, is up from last year's \$2.7 million and our total assets reached \$85.2 million. A goal for the year was to reduce debt and during the year we decreased this from \$21.2 million to \$17.9 million, aided by the proceeds of non-strategic land sales.

HCC's original investment of \$1.5 million is now worth \$42 million in assets and the airport has invested significantly in maintaining the condition of the airport runway, taxiways, and apron to appropriate levels of performance – and these are in good condition for current operations.

We had record number aircraft movements at 148,000, up 24% on 2007's figures, due in part to the success and expansion of the CTC pilot training facilities. Domestic passenger numbers also increased by 4.5% to 336,000, however this growth was offset by a decline in the number of international passengers.

Looking ahead, the current economic downturn will prove to be very challenging for the industry in general and the recent international services cuts by Air New Zealand will have major impacts on the airport's passenger numbers and associated revenues.

However aviation is a fast-paced industry where situations can change quickly and it's essential we continue to focus on the medium to long term plan - while adapting where necessary in the short term to weather the current economic environment.

The key drop off in international passenger numbers has come from inbound travellers (Australian's coming into HIA) and reversing this trend has to be a joint responsibility between the airport, the airline and the region from a tourism perspective.

In a positive step forward HIA's shareholders have agreed to a coordinated approach to airline attraction and tourism promotion – centred around using Hamilton as the gateway to the central North Island, and there is strong support from the local business and tourism communities for what needs to be achieved.

Airlines fly to destinations, and also look for regional tourism support when making significant decisions to invest their capital (aircraft capacity) into regions. Nothing short of a concerted regional approach will be successful in re-introducing further Air NZ services in the future and / or attracting an alternate airline into Hamilton.

Watch this space.



Chief Executive, Chris Doak



## Terminal gains further awards

HIA's terminal redevelopment continues to win national accolades with two more awards being presented within the last month.

The new terminal won the Beca Airports Project of the Year Award at the Annual New Zealand Airports Association conference in October. Commenting on the terminal's winning formula, Beca General Manager of Airports John Marsh noted "what really impressed the judges were the numerous environmentally sustainable features of the project, from re-using building elements to natural lighting and a healthy interior, and the marked improvement in user satisfaction as recorded in stakeholder feedback submissions. The project was completed on programme and under budget, and all while keeping the terminal running and fully operational".

HIA also recently received a Waikato/Bay of Plenty New Zealand Institute of Architects Award for the redevelopment with NZIA judges citing the paring of the effective retention of the old structure's expressive elements with the installation of the order and clarity sought by today's modern traveller as key elements in the terminal's success.

Hamilton International Airport Chief Executive Chris Doak said "This industry peer recognition has been very gratifying and a true testament to the hard work and dedication of the redevelopment project team which included HIA management staff, local architects Matthews Scott McNally and contractor Hawkins Construction."



## Free Coffee for all Subscribers

If you'd like to be kept up-to-date with all the latest deals and promotions at HIA read on...

Being launched in early 2009 our new e-newsletter will showcase travel deals, destination information and promotions plus the latest happenings at the airport.

It's free to sign up and all those who register to receive it before the end of February 2009 will receive a complimentary coffee from the café the next time they fly!

Simply email your name and contact details to SignUp@hamiltonairport.co.nz and we'll email you out a voucher for a free hot beverage next time you fly.

For full terms and conditions please visit [www.hamiltonairport.co.nz](http://www.hamiltonairport.co.nz).



## Christmas Greetings

*Wishing everyone a safe and happy holiday season and a successful 2009.*

The Hamilton International Airport team and board would like to thank the travelling public and local community for their support throughout the year.

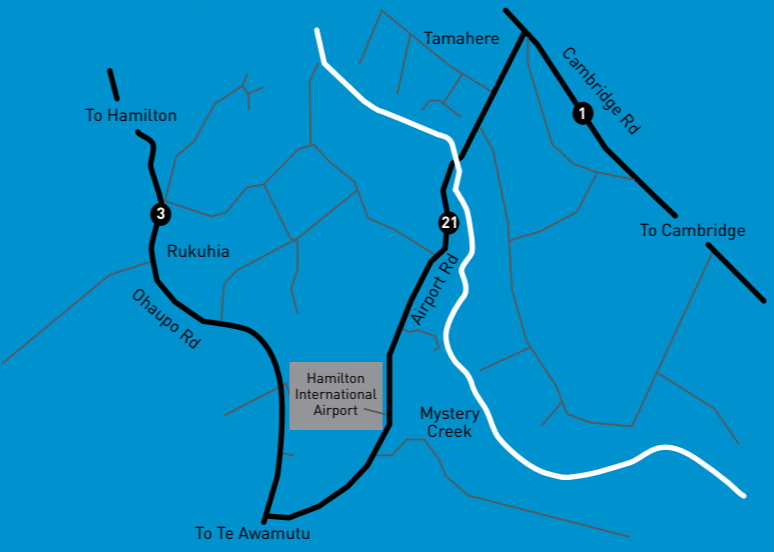
We look forward to seeing you soon.



## Contact

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**E** [wral@hamiltonairport.co.nz](mailto:wral@hamiltonairport.co.nz)  
**A** Hamilton International Airport  
Airport Road RD 2  
Hamilton  
New Zealand  
**W** [www.hamiltonairport.co.nz](http://www.hamiltonairport.co.nz)

The airport will be open throughout the Christmas and New Year period, however the Admin Office will be closed from the 25th December and will reopen on the 5th January 2009. For urgent assistance the Rescue Fire and Security team can be contacted on 0274 961 750.



## International Routes Updates



Airport Chairman, Jerry Rickman acknowledges that it is difficult time for aviation generally. "We're very aware that all airlines are looking carefully at their routes right now but it is hugely disappointing that we haven't been given the opportunity to demonstrate that the region's trans-Tasman travellers can, and will, support the airport through this hard time in the industry."

Airport CEO Chris Doak says that airport figures have shown that the outbound passenger numbers at HIA have actually grown since the same time last year and it is the inbound passenger numbers that are in decline. He believes this illustrates the strength of the community support for the airport and the need for regular services to Australia from HIA.

"The central North Island catchment is certainly large enough to provide sustainable international services – and this has been proven over 14 years" he said. "Airport surveys have also shown that travellers from HIA's catchment would support a low cost carrier ay HIA (74%) – and this is a clear opportunity."

In moving forward the airport is concentrating on seeking sustainable international services to Australia and is open to Air New Zealand and/or other operators providing this service to the region. As such, HIA is also working with its five shareholding Councils on a coordinated approach to regional tourism promotion and airline attraction with the view to HIA being the Gateway to the central North Island.

Air New Zealand announced nationwide cut-backs to international services and routes in October, with services to Sydney being suspended from HIA from the 29th of March 2009 and the Gold Coast from 31st January 2009.

Brisbane services remain to provide access to both the Gold Coast and Sunshine Coast but have been reduced from three flights a week to two on Saturdays and Tuesdays. The Saturday flight will leave Brisbane at 0850 arriving in Hamilton at 1405, and leaving Hamilton for Brisbane at 1505, arriving at 1655. The Tuesday flight will leave Brisbane at 0905, arriving at 1320, and leaving Hamilton for Brisbane at 1515.

Between now and 31 January 2009 all international flights will remain as scheduled (Sydney 2 flights, Brisbane 3 flights, Gold Coast 2 flights per week).



## \$28 International Carparking



### Flying direct to Australia? You can now park your vehicle at HIA for just \$28 incl GST.

Simply show your international boarding pass and your car park entry ticket to one of the team at our Paper Plus store to purchase the \$28 parking ticket before you depart.

For full details on this offer please visit [www.hamiltonairport.co.nz](http://www.hamiltonairport.co.nz)

## Free WiFi Access

Free WiFi access is available throughout the terminal for all airport users courtesy of HIA.

Great for catching up on your latest business emails or chatting with friends online while you wait to board your flight, this complimentary service is easy to access.

To access the WiFi simply click on the wireless button or internet icon on your notebook and you're away.



## Destination Profile Nelson - A Slice of Paradise

Looking for the perfect short break destination? With flights from HIA via Wellington, Nelson is a great spot for that weekend getaway or family holiday.

Fueled by fresh food, fine wine, sunshine, and a stunning coastline, it's in Nelson that Kiwis first played rugby, where the world's most famous ring was made and the World of Wearable Art was born.



Discover some of the clearest water ever measured, three national parks, hundreds of artists and galleries, acclaimed vineyards and artisan producers.

Countless walkways, mountain bike trails, kayaking, sailing, quad biking and golf are all accessible just moments from the city, or in the depths of the wider region's stunning landscape.



Nelson has an enviable year-round schedule of events that make the most of its climate and creative culture. Upcoming events and festivals include:

13 Dec 2008 - 28 Feb 2009	Sealord Nelson Summer Festival
2 - 6 January 2009	Woollaston Nelson Jazzfest
2 January 2009	Port Nelson Street Races
15 February 2009	Brightwater Wine and Food Festival
28 February - 7 March 2009	Classic Motoring Awards Week
7 - 8 March 2009	Serasin Estate Antique & Classic Boat Show
10 - 13 March 2009	One Fly New Zealand - Sport Fly-Fishing event
28 March 2009	Marchfest - Craft beer and music festival

For more information about Nelson visit [www.nelsonnz.com](http://www.nelsonnz.com) or for more information on flight times and pricing visit [www.airnewzealand.co.nz](http://www.airnewzealand.co.nz).

## What's on in the Region

### Waitomo Caves - Discover a world away from the everyday

Deep underground in the heart of the Waikato are a series of unique caves that will take your breath away.

From the spectacular Glowworm grotto with its twinkling ceilings to Cathedral cavern where New Zealand's own opera diva Kiri Te Kanawa once performed, and the swirling rivers, echoing waterfalls, and rocks that flow into delicate shawl-like formations of Ruakuri Cave, Waitomo has an adventure on offer to suit everyone.

Black Water Rafting is another hugely popular pursuit which gives visitors of all ages the chance to abseil, weave, jump, and float through a glowworm-studded subterranean wonderland, and there are many Department of Conservation walking tracks around the area for those keen to take in the region's scenic natural landmarks.

Deemed a world-class tourist attraction, the Waitomo Caves are just under an hour away from Hamilton and are easily accessible by car or coach.

Open 365 days a year, tours depart every half hour from 9am.

**Winter Hours:** 9.00am - 5.00pm

**Summer Hours:** 9.00am - 5.30pm (End of October to Easter Monday)

Additional tour at 8.00pm from 26 December to 28 February.

**For more information please contact:**

Glowworm Cave & Aranui Cave  
0800 456 922

Black Water Rafting & Ruakuri Cave  
0800 228 464

## CAVE COMBOS

Book online and save **10%\*** on:

- Glowworm and Ruakuri Caves Two Cave Combo Pass
- Three of the Best Cave Pass - Glowworm, Aranui & Ruakuri Caves

\*Valid until 30th September 2009. Terms and conditions apply - see [www.waitomo.com](http://www.waitomo.com) for full details.

## Green Light for Titanium Park



Construction dates are on the horizon for the Titanium Park joint venture with rezoning consents given in September for a new Airport Business Zone.

The business park, a partnership between HIA and McConnell Property, will house a balanced mix of commercial, industrial, manufacturing and aviation enterprises.

Based strategically between State Highways 1, 3 and 21 to service one of New Zealand's largest export regions, the development is designed to embrace leading environmentally sustainable practises and aims to become one of the Waikato's foremost business locations.

For more information on Titanium Park please visit [www.titaniumpark.co.nz](http://www.titaniumpark.co.nz) or call Nigel Richards McConnell Property on 0064 9 374 3317 or 0064 275 443388.



## Trans-Tasman Destinations

### Sydney

The ultimate weekend getaway. Sydney is renowned for its vibrant nightlife, shopping hot spots, exciting urban attractions and stunning harbour views.

Twice weekly flights from HIA until 29 March 2009.

### Brisbane

Take your pick of holiday...theme parks, beaches, shopping, adventure activities - Brisbane and it's surrounding regions, the Sunshine Coast, the Gold Coast and Southern Queensland, have it all!

Three flights a week until 29 March 2009.

Two flights a week from 30 March 2009 (Tuesdays & Saturdays).

### Gold Coast

Sun, sand and sea – the perfect destination for a family holiday or romantic short break.

Twice weekly flights from HIA until 31 January 2009.



## Map of Direct Domestic Destinations



## Regional Travel Time and Activities

