

Issue 02

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▣ Titanium Park Open Day



An open day for Titanium Park was held on Monday 19th February 2007 to inform stakeholders and local property owners about the re-zoning application. More than 100 people attended and gave positive feedback including comments about the openness and utilisation of the landscape plan. People also appreciated the integrated approach of the park from the State Highways and were looking forward to the development getting underway.

Key Facts:

- Titanium Park to be developed on 80ha of airport-owned land. The airport operational area will remain unchanged.
- Some of the land is zoned Rural or Airport Industrial, which is unsuitable for an integrated business park development. The land needs to be rezoned.
- The proposed new zone to be called 'Airport Business' zone.
- Airport vehicle access will be reduced to one intersection on State Highway 3 and one on State Highway 21.

- The existing entrance to the terminal will be closed once a new roundabout is completed on State Highway 21.
- A 'seagull' intersection will be built on State Highway 3 and the Ingram Rd intersection will be closed.
- Water supply will be provided by extending the Waipa District Council Pukerimu water supply system. This system currently connects to the terminal.
- There is future potential to connect Hamilton City Council's water supply from the Chinaman's Hill reservoir.
- The sewage disposal preference is for a pump station to be established to pump sewage to the Cambridge Wastewater Treatment Plant.
- Stormwater disposal will be via the ground and flood flows will be discharged to two existing gully outlets.

From the CEO's desk

For the past year we have been focused on developing our airport's capabilities. I'm happy to say we've come a long way!

I'm extremely happy with progress to date on our new terminal, which is on time and budget and is due for completion in November.

We now offer a far more comprehensive retail experience, including Paperplus, Lotto, two duty free sites, most major rental car companies, with more services to come. Our three new Deli E Cafés offer a great range of food and beverages to satisfy travellers.

Our lounge area and additional spaces for relaxation are enhanced, offering uninterrupted views from the tarmac out to Waikato's farmlands and Mt Pirongia beyond.

We've experienced excellent growth in domestic passenger numbers, as more people choose to fly direct from Hamilton.

Aiding smooth travel is the new domestic carousel (located inside the terminal), which puts an end to an era; one where travellers met a tractor and trailer to collect their luggage. Onwards and upwards!

Once the terminal and carpark projects are completed we can turn our eyes to growing their utilisation.

Thank you all for your continued patronage and commitment to our exciting, new Hamilton International Airport. I trust you will enjoy using it.



Chief Executive, Chris Doak

Introducing Sodexho



Our new terminal's food and beverage operator from June 2007 is Sodexho. Trading as Deli E Café, they bring maximum convenience to our customers. As part of their service offering there will be a Café and Bar overlooking the runway from the first floor. This environment promises to be both welcoming and relaxing with its unique perspective. Separate cafés service the Domestic and International terminals and these will also house separate vending machines for the traveller who is seriously on the run.

So in total there are now three new cafés and two new vending machine locations. A high quality selection of roasted and ground coffees, specialty teas, juices, soft drinks and chilled water are available. So too are a wide range of cookies, cakes, sandwiches, foccacia, salads and a selected range of bakery items.

Terminal Update



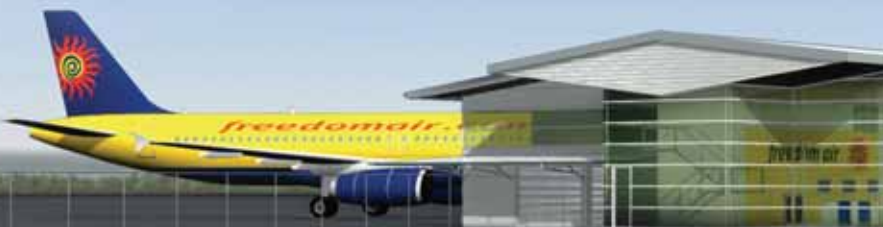
We're almost there Waikato!

Construction of Stage 3 is completed and all our travellers and visitors have experienced many benefits in our vibrant, new terminal. We have greater food and beverage offerings, Paperplus and our Rental Car companies are enjoying their new accommodation.

The increased space makes moving about a breeze and we've improved services and efficiencies with more check-in counters and a new internal baggage carousel to cater for the increased demand on our services, but especially to improve visitor experience.

The completion of this stage has seen the temporary facilities removed from our site, which has improved aesthetics.

The exterior of our redeveloped building is taking on its new, modern shape with the last of the new roofing nearing completion.



Carpark Upgrade

On April 10th, construction began on the upgrade of our carpark, which when completed will be able to accommodate 530 sealed carpark spaces. The work includes sealing the existing grass carpark area and construction of designated taxi and shuttle lanes opposite the terminal. We will also have three new crossing areas to ensure ease of access between the carpark and terminal and will also have new drop-off and pick-up zones alongside the adjacent redeveloped terminal. As well as an additional pay station being installed next to the exit area, we are relocating our existing car park pay station to adjacent to the new terminal, which is a more convenient location.

Works Infrastructure is completing work on our new terminal carpark and it is scheduled for completion by the 3rd week of August, weather dependant.



Freight/Export Surveys

Hamilton International Airport and The Katolyst Group – Waikato region's premier economic development agency – have teamed up to commission Versus Research to gauge the airfreighting needs of exporters in the Waikato and Bay of Plenty regions.

In conjunction with regional members of Export New Zealand and other exporting and importing organisations, the objective is to identify volumes of airfreight exported via the region, through Auckland International Airport, and how much freight is being trucked past the airport on State Highway 1 & State Highway 3. This research will question who is moving what to where and how often, and will identify potential demand.

Current trends show us that worldwide airfreight has been growing faster than passenger growth, with 35% of total world exports travelling by air with large percentages in the holds of passenger aircraft.

Hamilton International Airport currently moves only minimal volumes of freight. It is critical we establish the benefits of extending the runway to 2720m, given the estimated \$5.5 million required to achieve this. If we were to extend the current runway to 2720m, Hamilton would have the third longest runway in New Zealand, which would enable us to accommodate a new generation aircraft to reach China and the West Coast of the United States of America.



New domestic services

We're pleased to announce increased services at Hamilton International Airport. Air New Zealand has increased its flights on the Hamilton-Christchurch route, from two to three trips each weekday.

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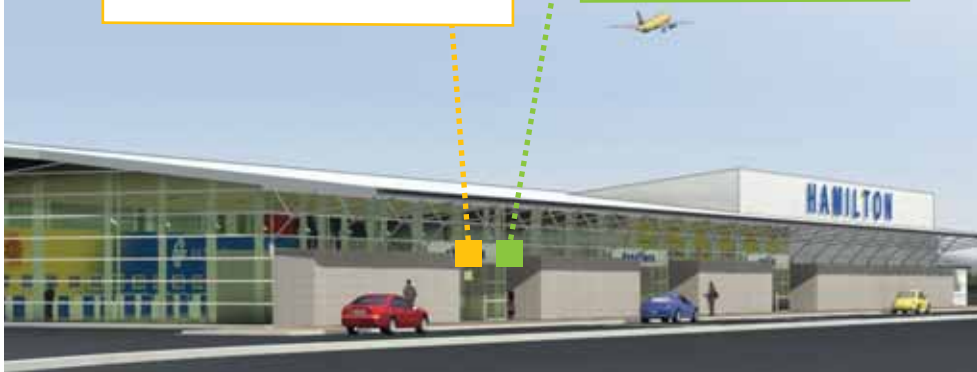
Sunair provides same day return flights to four other destinations from Whangarei, using Hamilton International Airport as an important hub to the commercial wealth of the Waikato and provincial cities such as Gisborne, Napier, Rotorua and Tauranga.

Stage 1 Stage 2 Stage 3 Stage 4

Remaining Stages

- 3 Completion of main terminal body: Completed**
- Join North and South ends
 - New carousel for domestic baggage claim
 - New kiosks for the rental car tenants
 - Main stair & escalator constructed
 - New public toilets commissioned
 - Re-configured border control area completed.

- 4 Completion: November 2007**
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 - New upstairs toilets.
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☒ Duty Free

During the second half of last year Duty Free Shopping (DFS) opened two new shiny stores at the airport, offering an increased product range to the delight of our customers. Already DFS have reached new levels of customer spending which has resulted in staff numbers being increased to 20, at our site alone. Michele Bell has now worked in three new arrival and three new departure stores during her 10 years with DFS. "I remember the days when we just had a counter and a few shelves down in arrivals. It was like working in a wardrobe", says Michele. "Some of us even worked the midnight arrivals and then slept on a sack of bottle socks until the departure five hours later. They were great times but thankfully we have come a long way since then".



☒ Paperplus

We are delighted to welcome the opening of Paperplus and Lotto at Hamilton International Airport. The store stocks a variety of magazines, books, travel requisites and souvenirs. Departing passengers travelling within New Zealand are also able to purchase their domestic departure fee ticket from the store, who'll handle our visitors' stationery requirements. They have over 300 subject categories and 800,000 titles to choose from, gift vouchers and Fly Buys! Paperplus is in an ideal position to help make your travel more enjoyable.



☒ VIP Visitor

On Sunday 27th March we were fortunate to witness the arrival of our second Air China Boeing 767-300 flight at the Hamilton International Airport. It came direct from Brisbane and was the second time Hamilton has welcomed high ranking Chinese officials into our country. We were previously honoured to have the Premier of China visit us in 2003. On this occasion, a Trade and Press Delegation of approximately 60 people, including Vice Premier Zeng (Chinese Deputy Prime Minister), were here for one day before departing for Wellington on Monday 28th March. The visit was supported by staff from the Chinese Embassy in Wellington and the Consulate General in Auckland.



☒ Tony Marryatt departs

As CEO of Hamilton City Council, Tony Marryatt represented Hamilton International Airport's shareholders on the Board of Waikato Regional Airport Ltd, from November 2005 until his departure in April 2007, to take up the position of CEO, Christchurch City Council.

Tony's valuable input into Hamilton International Airport's affairs during that time included the terminal building upgrade project, property development opportunities and strategic planning. He also provided an all important conduit between the airport and its shareholders.

Hamilton International Airport was most fortunate to have someone of Tony's calibre working on its behalf and we wish him every success for the future.



☒ Last word

We're in great shape to meet the demands that will be placed on us in future. And we have you to thank for that. We're extremely confident that your patience will pay off and like us you will be proud to frequent our airport. Any future inconveniences leading up to our project's completion should now be minimal.

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From the CEO's desk

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